



The Power of Partnership

The DIGIOP® Certified Integration Partner (CIP) Program offers exclusive benefits to qualified companies who sell and support DIGIOP solutions. This program is designed to offer the essential tools to provide your customers with quality products and substantial service in a dynamic marketplace. DIGIOP will work closely with each CIP so that they are equipped with the most up-to-date materials and information on the latest innovations.

About DIGIOP Technologies

DIGIOP Technologies is an agile software company that provides intelligent visual integration to your business systems by focusing on new ways to utilize video as data. DIGIOP is a privately held company headquartered in Indianapolis, Indiana.

By combining the power of video with information from back-office systems, DIGIOP extends the value of video beyond traditional surveillance benefits of loss prevention, risk management, and security. DIGIOP solutions provide real-time and recorded, video-enhanced business intelligence for operations, marketing, merchandising, and information technology groups.



Turning the world's surveillance information into accessible intelligence and significant action • www.digiop.com

A partnership that generates visually integrated business solutions for everyone



Your Contributions

CIPs must meet specific requirements to insure the best possible service to customers.

- Promote DIGIOP products
- Participate in DIGIOP marketing and sales efforts
- Maintain sales goals
- Stay current with DIGIOP products
- Maintain a high level of customer satisfaction
- Maintain DIGIOP training certification requirements for staff

Your Rewards

As a CIP, you will receive valuable tools to increase customer satisfaction and grow your business.

- Sales leads from DIGIOP and Dell
- Price advantage
- Marketing material and co-op funds
- Priority technical support
- Discounted demo equipment
- Software releases including beta versions for demos
- Exclusive use of DIGIOP CIP logo on your web site or other materials

Get Started Today

For more information on how to become a DIGIOP Certified Integration Partner, contact the DIGIOP Sales Team at [800.968.3606](tel:800.968.3606) or sales@digiop.com.